

From Robin Gudgel  
President  
MidNite solar, Inc.



## **Introducing Magnum Energy**

MidNite Solar, Inc. is working with Magnum Energy to bring new choices to the RE industry.

Magnum Energy is a new name to the Renewable Energy industry, but the people aren't.

Magnum Energy is a customer driven inverter manufacturer located in Everett Washington. They have successfully taken more than 60% market share in the RV and Marine industry in just a few short years. With the completion of their Sine wave inverter/charger, the MS series, Magnum is now ready to enter the RE marketplace. Magnum is not one of those companies that expect their customers to root out the bugs in their products. Magnum has actually sold more inverters than OutBack Power Systems. The MS series is a regular product rolling off the assembly line at Magnum every day. boB Gudgel, one of the founding engineers at OutBack has been contracted to make sure the MS series will stand up to the demands of the RE industry. Production units have been sent out for evaluation to experienced RE professionals for their input. Early indicators show very positive feedback from our industry.

Here's what I tell people about the Magnum MS series; it is more powerful (4000 watts), charges harder (105 amps at 24 volts), has a perfect waveform, longer warranty, three wire generator start option, has a very intuitive control panel, and a lower street price. Now that sounds like a real contender to me!

Two of the founders of Magnum were two of five founding members of Trace Engineering. Clyde Yamamoto is the President and Greg Johnston is the VP.

The main design engineers are also veterans from Trace. Tim Economu and Brian Faley. Heck, My brother Bob Gudgel and I are even involved in some of their new designs. Bob and I put in ten years at Trace and then went on to start OutBack Power Systems.

The Technical Support and customer service department has Trace veterans as well. Dave Allegre and Tony Boatwright.

The Sales and Marketing department is headed up by another Trace veteran, Gary Baxter with help from Juke Dwyer as inside sales. You may remember Juke from one of Trace Engineering's Power Panel advertisements in the late 1990's.

Production is headed up by Jason Rintoul. Jason is a veteran of the engineering and IT department at Trace Engineering. The production staff at Magnum looks like a Trace class reunion.

Purchasing is run by Mike Petrone who came out of the quality department at Trace.

So you see Magnum is built on a solid foundation of experienced inverter professionals.

Give me a call and I'll get you set up with a deal you can't refuse to try out your first Magnum.